## School District of the City of River Rouge

1460 West Coolidge Highway • River Rouge, MI 48218 (313) 297-9600 Ext. 1630 • Fax (313) 297-6525

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Interim Superintendent of Schools

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## To Whom It May Concern:

I would certainly recommend Tenurgy's service to any school district. Dan Katzman met with me to explain the service and River Rouge School District agreed to have Tenurgy review the district's utility expenses. The audit process was not time consuming for the finance department. It was also not intrusive to the operations of the accounts payable office. Most of the information was secured by Tenurgy itself. With tight budgets at the schools their performance based service was a win-win for the district. There were no setup fees or hourly rates.

Tenurgy identified \$40,000 in electric savings and is helping us negotiate an electric refund. The refund is estimated between \$20,000 and \$40,000 from overcharges on past billings. Tenurgy is also working on \$10,000 in natural gas savings and the possibility of an AT&T refund. We would not have realized these savings without their astute awareness of the utility market and utility billing procedures. We also look forward to continue monitoring of our expenses and anticipate additional savings.

Our experience with Tenurgy has been very successful. Tenurgy has clearly demonstrated their knowledge of the utility markets and ability to manage utility expenses. We are very pleased with the services provided and the cost savings achieved in such a short period.

Sincerely

Janice Meek, CFO

Executive Director of Business, Finance, & Operations

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