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**ISO/TS 16949 CERTIFIED**

To Whom It May Concern:

My first encounter with Tenurgy was with John Watson in mid November, 2011. As we went through the presentation I determined that Tenurgy was not a broker or having any affiliation with utility brokers, which added a comfort level to my decision to move forward. I was able to provide all of the documentation necessary to start within 30 minutes. On December 29th, a meeting was scheduled to review the findings. To my surprise they presented us with savings and credits that would change our utility spend by 18% yearly with the possibility to significantly increase that later in 2012. Glassmaster Controls activated all of the recommendations and by February we are already seeing our utility bills reduced.

With no set up fees or hourly rates their program of just sharing in the findings was a very fair avenue of compensation. Especially since Glassmaster does not have the tools, time or expertise that Tenurgy provides.

Having been in business since 1921, I feel it is smart and aggressive business decisions like partnering with Tenurgy that will add sustainability to our bottom line and enable Glassmaster to be around for another 90 years.

Feel free to contact me directly to discuss our experience with Tenurgy.

Sincerely,

A handwritten signature in black ink that reads "Alan Comensoli".

Alan Comensoli  
Asst. Treasurer  
Glassmaster Controls  
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