



**MICHIGAN**  
**CHAMBER**  
*of Commerce*

We saw a huge need to bring this type of service to other businesses we represent and lobby for at the capital. We began a partnership that allows us to focus strictly on billing analysis and not align with any one supplier, but rather have relationships and the ability to negotiate with many utility companies. Tenurgy brings us expertise in finding billing errors, recovering overpayments and discovering, negotiating, and activating future savings opportunities on your behalf using proprietary software and ongoing relationships. And through our partnership, there are no upfront fees - Tenurgy only gets paid if they find refunds, credits or savings for you. They examine not only electric and gas, but also telecom, cellular, internet, water, sewage, and waste removal.

We highly value this program for two reasons -

1. Its risk free. You will never pay a dime for the service unless you have first realized savings, so nothing will ever come out of pocket.
2. We've simplified this process so that businesses like yours don't have to devote employee time to drawn out meetings or lengthy audits. The only work required on your end would be to provide us with one month's worth of each utility bill mentioned above and complete a simple Letter of Authorization and consulting agreement.

Lindsay Fulton

MICHIGAN CHAMBER SERVICES