

# shoreline FRUIT<sup>®</sup>

*Growers | Processors | Marketers*

To Whom It May Concern:

We retained Tenurgy in June, 2008 to locate utility savings and refunds in the areas of natural gas and electricity at our Williamsburg, Michigan plant.

Tenurgy was able to deliver savings on our utility cost as well as refunds paid on our utilities paid in the past. Initially, Tenurgy was able to obtain a refund in the amount of \$56,945 and has subsequently produced ongoing savings on our natural gas and electric costs.

Tenurgy presented us with a detailed analysis of where we could produce savings in our utility expenditures. The staff of Tenurgy aggressively represented our best interests with our vendors to ensure that we were on the best rate plans.

Tenurgy has a good knowledge of the utility markets which has benefited us greatly. They have also followed through on their initial research and savings plans, and have been excellent in follow-up and support on an on-going basis to help us in managing our utility costs going forward. We would recommend Tenurgy's services to any company that wants to better manage its costs.

Best Regards,



Jason Warren, CPA  
Chief Financial Officer

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