



THE OAKWOOD GROUP

To Whom It May Concern:

I would definitely recommend the services of Tenurgy to any company. When Stan Snider called on us to have our utility expenses reviewed we really didn't see the need. We had just had our electricity reviewed by a vendor who promised us big savings. After further discussion we agreed to have Tenurgy audit and analyze our utility and telecommunication bills.

The audit process was not intrusive or time consuming for our accounting department. Most of the information was researched by Tenurgy's skilled accounting staff. There were no set-up fees or hourly rates. Their service is performance based so it is a win-win. By allowing Tenurgy to do the review with little time involvement from our staff it allowed us to remain focused on running our business.

They helped us negotiate and lock in \$100,000 savings in electricity annually. These are savings we would not have been able to realize on our own. We look forward to the continuing monitoring and additional savings. The utility complex is always changing and their expertise gives us the ability to know we have rock bottom pricing and that all of our utility costs are being closely watched.

Sincerely,

J. B. Audi
Vice President
The Oakwood Group