



To Whom It May Concern:

John R. Watson from Tenurgy first introduced himself to me in January of 2012. After listening to his presentation it almost sounded too good to be true. Tenurgy would take a look at our current situation regarding all of our utility accounts, apply the rules, regulations and tariffs as pertaining to our industry, and review our past history looking for errors all on a contingency fee basis.

I decided to call a couple of the Tenurgy references and was pleased with the responses I received. In March we signed on and 8 weeks later there was a meeting set up to review the summary report.

Mike Harrington did the presentation and stated that there were no errors in the past but at the present there were several areas where we could cut some cost. Turns out there were several "adders" on our bill. We had no idea what these were and Tenurgy was able to eliminate most of them saving us thousands. Mike and I also set target prices at which to buy. As I don't have the time to watch the market on a daily basis I perceived this as a prudent move. It was several months later when Mike called and said we hit the target.

We are currently saving thousands of dollars across our utilities and would highly recommend Tenurgy to everyone interested in saving time and money.

Sincerely,

A handwritten signature in black ink that reads "Ray Boucher". The signature is written in a cursive style.

Ray Boucher
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