

February 22, 2016

Re: Letter of Recommendation Tenurgy

To Whom It May Concern:

Eastern Michigan University serves 23,000 students in over 300 majors, minors and concentrations. When we were approached with a no – commitment utility bill review, Eastern Michigan decided to proceed. Eastern Michigan was hopeful the utility audit would identify areas in which we could lower our utility expenses without affecting programs or students.

With Tenurgy's assistance, Eastern Michigan quickly began realizing savings on our utilities and we are on track to save \$300,000 to \$350,000 annually. Tenurgy's audit produced a number of other areas, which we will be reviewing in the coming months adding another \$100,000 or more in annual savings.

Tenurgy's audit was comprehensive and allowed us to immediately realize the benefits with little effort on our end. Eastern Michigan University is happy with the results and would highly recommend Tenurgy to other colleges and universities.

Sincerely,



John Donegan

Vice President for Operations and Facilities
Eastern Michigan University