



May 16, 2016

To Whom It May Concern:

Over the past few years, Ford Field has implemented several utility rebate programs in an effort to reduce electric and natural gas consumption. These initiatives have helped us to control the utility costs for our stadium and become more energy efficient. We are confident the programs implemented have helped to reduce our energy usage as well as overall expenses. With many of those measures already in place, there was no risk in allowing Tenurgy to review our utility invoices for additional savings and refund opportunities.

Tenurgy performed their audit in approximately six weeks and presented us with a report detailing the billing and rate savings opportunities available to Ford Field. The recommendations Tenurgy made has us on track to receive over \$100,000 in annual electric rate savings and an estimated \$10,000 in natural gas rate savings.

Their audit team was thorough, easy to work with, tenacious yet professional with the utility, and followed my lead from start to finish.

I would definitely recommend their services to other stadiums, large facilities, and businesses.

Sincerely,

Fred R Reddig

Fred R Reddig LEED AP O+M
Director of Facilities
The Detroit Lions- Ford Field